

# EXCEED YOUR FUNDING GOALS, TRANSFORM YOUR SCHOOL

As fundraising continues to become more competitive and people and technology continue to change, relying on what you've done in the past and intuitions will no longer successfully increase donor participation.

Our School Annual Fund will expand philanthropic efforts and connect donors to your school mission. During the six-week process, OSV consultants will work with your school to determine how best to adapt materials to your school needs. We have made the process simple, so only a minimal amount of work is necessary to begin a School Annual Fund or improve your current annual fund efforts. Along with the program customizations, OSV will review the supplied mailing lists including your alumni, school families, and parish families for accuracy. We will guide you through the process and assist you with your customizations. OSV will assist your leadership and communication efforts, as these are critical in influencing donor participation.

## MEANINGFUL INSIGHTS

A strong School Annual Fund is critical in today's climate. Parishes have often reduced resources and are not able to subsidize their Parish Catholic school, Regional Catholic schools, or Diocesan Catholic schools with as much funding as in the past.

A School Annual fund will improve the financial stability of the school while engaging donors and families further into the mission of the school. Because of this connection to your school's mission, a strong annual fund will also help connect your contributors during other giving requests throughout the year. Our best practices in development will not only help your school improve the funds you need but share more information about how students' lives and faith are being changed in your school.

### STATE OF THE SCHOOL REPORT

A full color, four page report detailing important statistics of your school and setting the tone for an upcoming Annual Fund.

#### **IN PEW**

The request is made during Mass on Day of Giving.

#### **LETTER 2**

A second letter requesting support is mailed to all contributors encouraging participation and summarizing the results of the Annual Fund.

#### LETTER 3

Thank you letters are sent each week throughout the program.

#### **CONSULTANT**

Meetings via phone or on site as necessary to understand the dynamics of the school and any particular changes to the program.

#### MAILING

A full color program brochure outlining the goals of the program is mailed to all supporters one week prior to Day of Giving.

#### **LETTER 1**

A follow up letter requesting commitment is mailed to all supporters who did not return a commitment card on Day of Giving.

#### CONSULT

Consultants will review the results with you during the process and offer a full program analysis after the completion of the last mailing.

